

GREGORY HANVELT

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SUMMARY

Detail-oriented Controller with extensive experience in improving the profitability of small & mid-sized businesses in manufacturing and service industries. Proactive in analyzing and managing the entire business, including finance, administration, sales, and operations as the senior financial manager. Excellent in monitoring results and implementing changes. Particularly strong in developing efficient process improvements, business and strategic planning, information technology, banker relations, cash management, external audit and tax return review and human resources. Adept in handling growth or turnaround situations. Interim manufacturing production manager experience.

PROFESSIONAL HIGHLIGHTS

LEADERSHIP AND MANAGEMENT

*Awarded Certificate in Management Accounting (CMA-inactive) and primary company representative with Manufacturers Alliance and Leaders Alliance.

*Led installation of Epicor Manufacturing software, documentation and training of production and management in Epicor software usage, Lean Manufacturing and process improvements.

*ISO9001 & AS9100 team member. Directed supply chain, shipping & receiving, IT, Human Resources, employee benefits, insurance & financial functions as well as interim production manager.

*Analyzed metrics and cost accounting behind Weekly Outlook, coaching production work cell team leaders to reach production metric goals and for timely solutions.

*Played the lead role in acquisitions and dissolutions of closely held businesses, as well as multiple company turnarounds through strong planning and monitoring to strengthen the balance sheet.

*Provided strong company-wide leadership and management skills as the senior financial manager of \$70 million business during 30% growth period.

*Personally handled legal and contract matters, insurance and benefits management, external audits and reviews, manager hiring in all areas of the company, and provided management recommendations.

FINANCIAL REPORTING, PLANNING AND ANALYSIS

*Improved planning and control through development of detailed financial plans and projections and cash flow modeling. Monthly closing and financial statements compiled in 5 days. Weekly and monthly metrics.

GREGORY HANVELT continued

*Experienced user of MS-Office including Excel (intermediate) & Access (intermediate), Quickbooks Enterprise for Wholesale & Manufacturing (advanced), MAS 90 (intermediate), Epicor manufacturing (intermediate), Fishbowl Inventory and Ceridian and ADP payroll software.

CASH MANAGEMENT

*Established bank relations and developed business plans for expansion of credit lines and financing and improved cash management procedures yielding a strong balance sheet and reduced financing.

*Created & taught "Where the Money Goes" internal seminar to all fulltime personnel focusing on cash flow & the cost of inventory, capital equipment, & accounts receivable.

EMPLOYMENT HISTORY

Contract Controller & Consultant-Manufacturing companies, July 2010-present.

Aerospace Welding Minneapolis, Inc. & Aerospace Manufacturing, Inc., Eagan, MN, July 2003-December 2010.
Controller (July 2003-July 2010) & Contract Consultant (July 2010-December 2010)

Shae Consulting, LLC, Bloomington, MN, January 1999-July 2003.
President-Business Planning & Interim Controller Services

Titan Telecommunications Services, Inc., Eagan, MN 1997-1998.
Controller

Capital Beverage Sales, LP, St. Paul, MN 1995-1997.
Controller

Westurn Cedar Supply Company, Plymouth, MN 1992-1995.
Corporate Controller

Prior to 1992, CFO of specialty construction company & accounting manager in trucking & newspaper publishing industries.

EDUCATION

University of Wisconsin-River Falls, River Falls, WI. BS-Accounting

University of Minnesota, Minneapolis, MN. Various accounting and management CMA continuing education credits including Strategic Management, Project Management, Operations Management and Business Logistics.

Manufacturers Alliance-various Lean Manufacturing & Continuous Improvement seminars including 5S, Visual Management, & Value Stream Mapping & Leaders Alliance member.