

# MN Job Skills Partnership Overview

Manufacturers Alliance

June 16, 2021

8:00 am – 9:00 am

# MN Job Skills Partnership Overview:

- Who we are and what we do
- 5 different programs
- Today's Focus: Partnership, Job Training Incentive Program, & Automation Incentive Training Program

# Partnership Program:

Act as a catalyst to bring employers with specific training needs together with educational institutions that can design programs to meet those needs.

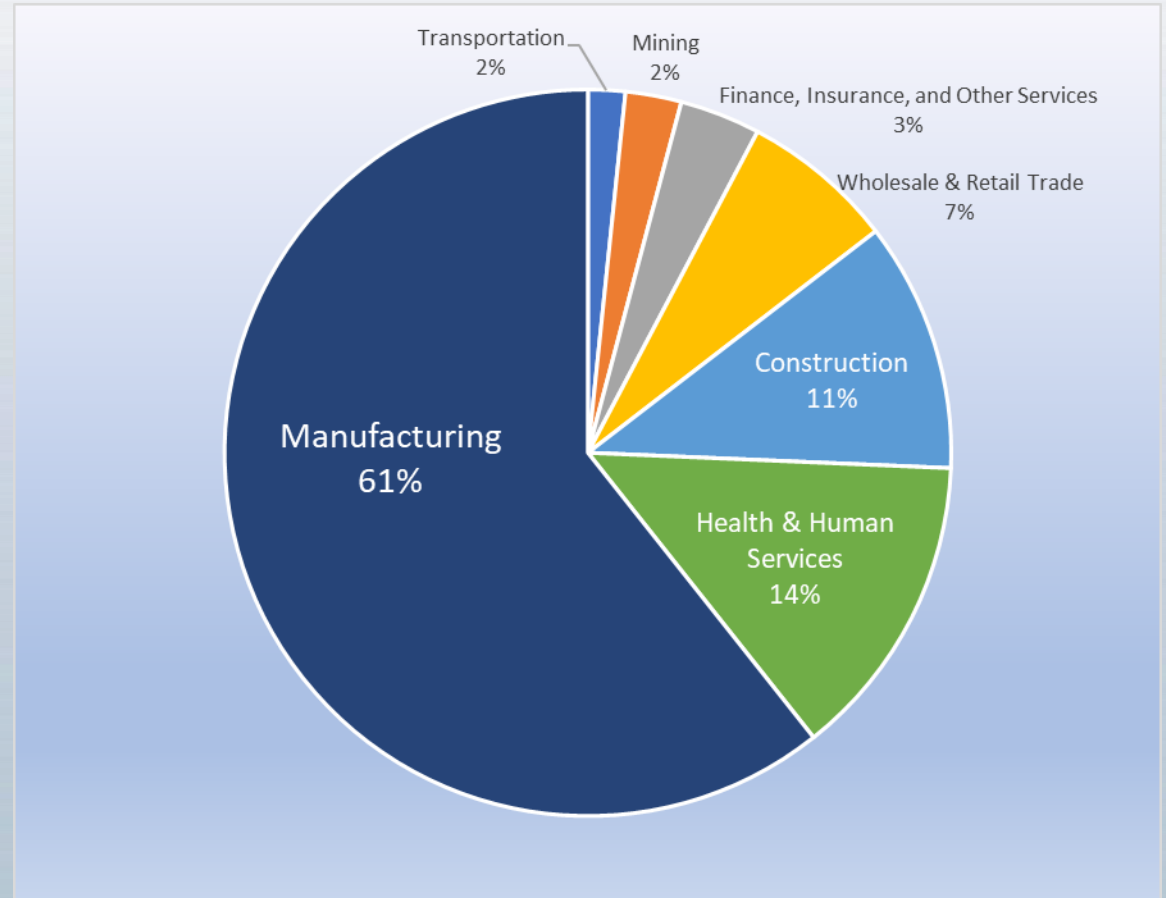


# Partnership Program:

- Grants of up to \$400,000
- Develop and deliver customized training specific to the business's needs
- 1:1 business match requirement
- Grants average \$1,200 per worker trained
- Training for new and/or incumbent workers
- Projects range 1-3 years

# Partnership Program:

- 61% of grants to the manufacturing industry
- Training trends related to:
  - Succession Planning
  - Emerging Technology/ Automation
  - Worker Shortages



# Partnership Program Process:

- Partner with an accredited educational institution
- Determine training needs, develop training plan and budget
- Educational institution does the bulk of the grant writing

# Partnership Program Process:

- Submit grant application to MJSP
- MJSP staff reviews and scores grant applications and writes funding recommendations for MJSP board
- MJSP board meets to make funding decisions

# Reporting Requirements:

- Educational institution responsible for most reporting
- Business is responsible for:
  - Tracking and reporting matching contributions
  - Providing information on trainees
  - Progress report every 8 months
  - Final project evaluation



# Job Training Incentive Program:

Provide grants to new or expanding businesses for the purpose of training new workers as quickly and efficiently as possible.

- Grants of up to \$200,000 to businesses located in Greater MN
- \$5,000-\$9,000 per new job
- Business must match the grant .5:1
- \$500 application fee
- New jobs must pay wages at least equal to median hourly wage of the county in which the jobs are located

# Job Training Incentive Program:

- Projects typically run one year
- Training provider: educational institution, consultant, equipment vendor, in-house, etc.
- Grant funds used for direct training costs
- Awarded on first-come, first-serve basis by Commissioner of DEED
- Progress reports every 6 months
- Final report, request for reimbursement and payroll report due at end

# Automation Training Incentive Program:

Contingent on legislation being enacted, will provide training grants to assist small businesses located in Greater MN in the adoption of new automation technology.

- Grants of up to \$35,000 to businesses with 150 or fewer employees
- Jobs must pay wages of at least 120% of federal poverty guidelines for a family of four
- Grant funds are used to pay direct training costs
- Awards made on a first-come, first-serve basis by Commissioner of DEED
- Reporting requirements similar to JTIP

# Additional Information:

- Program information, application forms, and report forms:  
<https://mn.gov/deed/business/financing-business/training-grant/>
- Application deadlines and board meeting:  
<https://mn.gov/deed/business/financing-business/training-grant/mjsp/> (under “Meeting Schedule” tab)
- Examples of funded projects:  
<https://mn.gov/deed/business/financing-business/training-grant/mjsp/> (under “Funded Projects” tab)

# MJSP Contact Information

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