

MJSP Training Grant and Park Industries

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Accelerate Training and Development

You Pay Wages for the Attendees



Your Investment Example:
10 employees, paid \$20/hour,
attend a 4 hour class=
\$800

Grant Pays for the Facilitator/Training



MJSP Grant Match Example:
1 Facilitator creates and presents
a 4-hour class=
\$4,000

Partnership



MJSP Training Grant Summary

- **Grant Duration 1-3 years**
- **Partnership with an accredited MN Educational Institution**
- **SCSU acted as Grant Writer**
- **Funding up to \$400,000**
 - Grant funds will support training for new and existing associates
 - Funds used for: curriculum development, instruction, training materials and equipment, instructor travel

Training Needs Identified

- **5 Year Training Strategy**
 - Leadership
 - LEAP 2.0
 - Emerging Leaders
 - Functional
 - Blueprint Reading
 - Robotics
 - Project Management
 - Competency
 - Communication
 - Inclusivity
 - Behavioral
 - Conflict Management

Example of Topics/Application

Training Categories	Sub Categories	# of trainees	length of training (# of hours)	Job Titles (add row for each job title)	Class size	# of classes
Sales	Cultural Backgrounds	16	2	Sales	8	2
		13	2	Customer Service	6.5	2
		4	2	Accounting	4	2
		2	2	Receptionist	2	2
		4	2	Marketing	4	1
		4	2	Install Coordinators	4	1
	Customer Empathy	16	2	Sales	8	2
		13	2	Customer Service	6.5	2
		4	2	Accounting	4	1
		2	2	Receptionist	2	1
		4	2	Install Coordinators	4	1
	Phone Negotiations	16	4	Sales	0	2
		13	4	Customer Service	0	2
		2	4	Receptionist	2	2
		4	4	Accounting	4	2
		4	4	Marketing	1	2
		4	4	Install Coordinators	4	2
	Crisis Mitigation	16	4	Sales	4	4
		13	4	Customer Service	4	4
		2	4	Receptionist	4	1
		4	4	Accounting	4	1

Technical Drawing Interpretation	Line identification & application	7	2	Paint	12	4
		26	2	Welding	12	4
12	2	Saw/Flame	12	4		
40	2	Assembly	12	4		
30	2	Machining	12	4		
5	2	Mfg. Engineering	12	4		
17	2	Engineering	12	4		
Surface recognition	13	2	Customer Service	12	4	
	7	2	Paint	12	4	
	26	2	Welding	12	4	
	12	2	Saw/Flame	12	4	
	40	2	Assembly	12	4	
	30	2	Machining	12	4	
	5	2	Mfg. Engineering	12	4	
	17	2	Engineering	12	4	
	Orthographic projection	13	4	Customer Service	12	4
		7	4	Paint	12	4
26		4	Welding	12	4	
30		4	Machining	12	4	
12		4	Saw/Flame	12	4	
5		4	Mfg. Engineering	12	4	
17		4	Engineering	12	4	
3rd angle of projection		13	6	Customer Service	12	4
	7	6	Paint	12	4	
	26	6	Welding	12	4	
	30	6	Machining	12	4	
	12	6	Saw/Flame	12	4	
	40	6	Assembly	12	4	
	5	6	Mfg. Engineering	12	4	
	17	6	Engineering	12	4	

Grant Application

- SCSU Grant Writer
- Identify Need
- Describe Training Courses and Business Need
- Target Population
- Business Commitment
- Grant Writing Fee
- Prepare for Questioning
- Present to MJSP Board for Approval

Grant Approval

- SME Identification
- Course Outlines
- Facilitators Identified
- Grant Tracking and Reporting
- Educational Institution and You Keep the Training Content

Training Topics

- Lean 101
- Finite Analysis
- Customer Care
- Change Management
- Conflict Resolution
- Communication
- Project Management
- Agile Project Development Methodology
- Leadership Development
- Robotics
- Technical Drawing
- Root Cause Analysis

Summary

- Training and Development is the future to the talent crisis
- MJSP Training Grant is a great partner
- Reporting is NOT a barrier/reason not to pursue
- If you are planning to provide training, APPLY