

# INSTALLING HABITS OF A STRATEGIC LEADER

Featuring: Melissa Sawin



Leaders that are effective at tapping into the full potential of their team are in high demand. Manufacturing executives and business owners know if they don't have intentional leaders in place, they're at serious risk of having morale take a dive, turnover increasing and the culture becoming "us vs. them". Acquiring these skills by way of real-world experience will help you maximize the contribution from your team and ensure your company reaches the next level.

That is why we've developed this workbook and video series, to help take you and your team to the next level of leadership and beyond.

To your sustained success,

*Kirby Sreen*

President  
Manufacturers Alliance



# INSTALLING HABITS OF A STRATEGIC LEADER

Featuring: Melissa Sawin



## HOW TO GET THE MOST OUT OF THIS WORKBOOK

Fill out this worksheet as a PDF and save or print it.

Think of one question you would like answered prior to this mini-course.

Commit now to acting on what you learn.

Leadership bad habits

Strategic Leadership Defined

PDCA

Leadership and Personal Habits

# INSTALLING HABITS OF A STRATEGIC LEADER

Featuring: Melissa Sawin



**WHAT MOTIVATED YOU TO WANT TO ATTEND THIS COURSE?**

**WHAT BAD LEADERSHIP HABITS CAN YOU RELATE TO THE MOST?**

**WHAT GOOD HABITS WILL YOU BE ABLE TO USE IN ADDRESSING THE BAD HABITS ABOVE?**


**WHAT RESULTS WOULD YOU LIKE TO ACCOMPLISH BY IMPLEMENTING THESE GOOD HABITS?**


- 
- 
- 


Improved Measurable Performance Result:


Improved Behavioral Result:


## ACTION STEPS


 I will change my mindset around this problem:

 I will talk to this person to clarify this issue or opportunity:

 I'll share my takeaways from today with this person:

 I will directly implement this tool/technique that I learned today:

 I'll invest in my own growth by getting more training in this area:

 This is how the tools I learned today will impact my company:

# INSTALLING HABITS OF A STRATEGIC LEADER

Featuring: Melissa Sawin



## MELISSA'S RESOURCES FOR STRATEGIC LEADERS

### **The Essential Skills Of Strategic Leadership**

<https://hbr.org/2013/01/strategic-leadership-the-essential-skills>

### **How To Tackle Tough Conversations At Work With Brendan Wovchko**

<https://www.youtube.com/watch?v=Whzzu2squuw>

### **Why Senior Leaders Need White Space**

<https://www.forbes.com/sites/forbescoachescouncil/2019/09/27/why-senior-leaders-need-white-space-in-their-calendars-and-how-to-make-it-happen/?sh=Df58a7246b30>

### **We're All In This Together: Creating A Team Culture Of High Performance, Trust And Belonging**

<https://mike-robbins.com/together/>

### **Teamwork: The Five Dysfunctions Of A Team**

<https://www.tablegroup.com/topics-and-resources/teamwork-5-dysfunctions/>



**TOOLS TO GROW TO THE**  
**NEXT LEVEL**  
**OF LEADERSHIP**

Our Strategic Leader Certification is helping leaders just like you **confidently lead their teams, identify and develop more leaders, and strategically reach the next level.**

[CLICK HERE TO BECOME CERTIFIED >](#)

[CLICK HERE TO LEARN MORE >](#)

[www.mfrall.com/strategic-leader-certification](http://www.mfrall.com/strategic-leader-certification)



**Manufacturers Alliance**  
Providing Training & Education Peer to Peer

[www.mfrall.com](http://www.mfrall.com)